



Final Press Release

## Successful Debut for INOS+H Expo in New Delhi

**Both trade visitors and exhibitors voiced satisfaction with the outcome of the trade fair – valuable synergies due to concurrent INTERNATIONAL VISION ZERO Conference**

On 17 March 2017 the first edition of the Indian Occupational Safety + Health Exhibition – an event by Messe Düsseldorf and Messe Düsseldorf India – closed with positive results in New Delhi. The trade fair took place in parallel with the INTERNATIONAL VISION ZERO Conference organised by the Indian Directorate General, Factory Advice Service & Labour Institutes (DGFASLI) and the German Social Accident Insurance (Deutsche Gesetzliche Unfallversicherung (DGUV)). The Conference was supported by the International Social Security Association with the Sections for Prevention in the Construction Industry, Mining and Electricity. For three days to the tune of 50 exhibitors from Austria, China, Germany, Great Britain, India, Sweden as well as Taiwan presented their product innovations from the areas of safety at work, personal protective equipment, health promotion and security at work. The trade fair and Conference attracted 1,400 trade visitors from all over India.

Summing up Joachim Schäfer, Managing Director at Messe Düsseldorf, said: “We are very pleased that we can establish the success formula of A+A in Düsseldorf as the world’s leading trade fair with congress for safety and health at the workplace on the Indian market. Thanks to the valuable support by DGFASLI as well as by ISSA, the International Association for Social Security, and the concurrent staging with the first INOS+H EXPO aroused trade visitors’ interest from the outset. All first-time exhibitors, including many industry leaders, have already announced their participation at the next INOS+H EXPO 2019.”



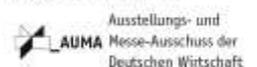
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“The first Vision Zero Conference was organized by DG FASLI & DGUV in cooperation with ISSA in response to the increasing importance of safe workplaces in India. The INOS+H trade fair held in parallel perfectly complemented the Conference and presented the relevant products on a high quality level. We definitely want to continue and expand this cooperation,” stresses Professor Karl-Heinz Noetel, Vice-President of ISSA’s Construction Industry Section and Head of the PPE division.

Trade visitors and exhibitors benefited from numerous opportunities for concluding business deals, expert exchange and praised the professionalism of the event.

Commenting on this Klaus Bornack, CEO of Bornack GmbH & Co. KG, said: “Thank you very much to Messe Düsseldorf India and the team of A+A. This was our first show in India. The venue and organisation were very professional. Due to the high-level conference, we met competent decision makers from all over India and from different industries like mining, construction and energy”.

Ainge Wu, Sales Manager at Wenzhou Donghi Optical Co. Ltd. from China, also voiced his satisfaction with the new trade fair: “The company has just planned to enter the Indian market when we received the launch information of INOS+H, a member show of A+A, so we decided to participate in the show very quickly. We received a lot of enquiries about our products and met with a couple of high-quality buyers during the show. Thanks to Messe Düsseldorf launching INOS+H at the right time. For sure we will participate in the next show in 2019”.

At the debut event the organiser welcomed such high-calibre exhibitors as Bornack GmbH & Co.KG, Globus Group, Loxy Sweden AB, Paulson International Ltd., 3M India Ltd., Accent Industries Ltd., Lakeland Gloves and Safety Apparels Private Limited and New Pig India Pvt. Ltd.

Minister of Labour Bandaru Dattatreya and Secretary of State M. Sathiyavathy emphasised the increasing importance of safety and health at the workplace in India’s current economic environment.

“With above-average economic growth and a rising income of US\$ 5,410 GNP per capita there is increasing focus on the aspects of safe and healthy



workplaces among relevant stakeholders. With its growth potential India is an interesting market for international suppliers of protective equipment. At the same time, many international companies run production sites in India and expect the customary safety standards and regulations for technical safety at work to be expanded further. This dynamic environment is the point of departure for the Occupational Safety + Health Exhibition INOS+H Expo which offers a unique industry platform for experts.

INOS+H Expo especially addresses safety engineers, safety experts and officers as well as plant managers and entrepreneurs. It also targets works doctors, industrial physicians but also supervisory bodies, government and mutual indemnity organisations.

In sync with the INTERNATIONAL VISION ZERO CONFERENCE on OSH, which disseminates expert knowledge in the Sections Construction, Mining and Electricity by way of lectures and seminars, the next INOS+H EXPO will be held in spring 2019 at the Vigyan Bhavan exhibition centre in New Delhi.

Information on INOS+H Expo as well as the Congress can be accessed online at: <http://www.inosh-expo.com>.



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**Upon publication we would appreciate a reference copy!**

**Exhibitor Testimonials for INOSH+H EXPO 2017:**

**Globus Group (UK)**

This was Globus' first venture into the Indian market, and we were impressed with the organisation and delegates from across India. A number of industries were represented and the level of interest in healthcare and PPE made the event very worthwhile. There is scope for high-quality products in segments of the Indian market.

Hand Solerod, International Sales Manager

Umar Farooq, Business Development Manager

### **NEXG Apparels LLP (India)**

The show was really interesting especially with the quality of visitors. Considering the first edition, we were very happy and hope that amendments to congress timings are made and that the show is synced in a way which could bring balance.

Shail M. Gogri, CEO

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